



Independent Security
Consultancy

**‘Protecting organisations’
business, reputation,
people and assets’**

OUR BUSINESS

PROVIDING CONSULTANCY BY DEFINITION

– CONSULTIVE

“PERTAINING TO CONSULTATION; DETERMINED BY CONSULTATION OR REFLECTION; MATURELY CONSIDERED”



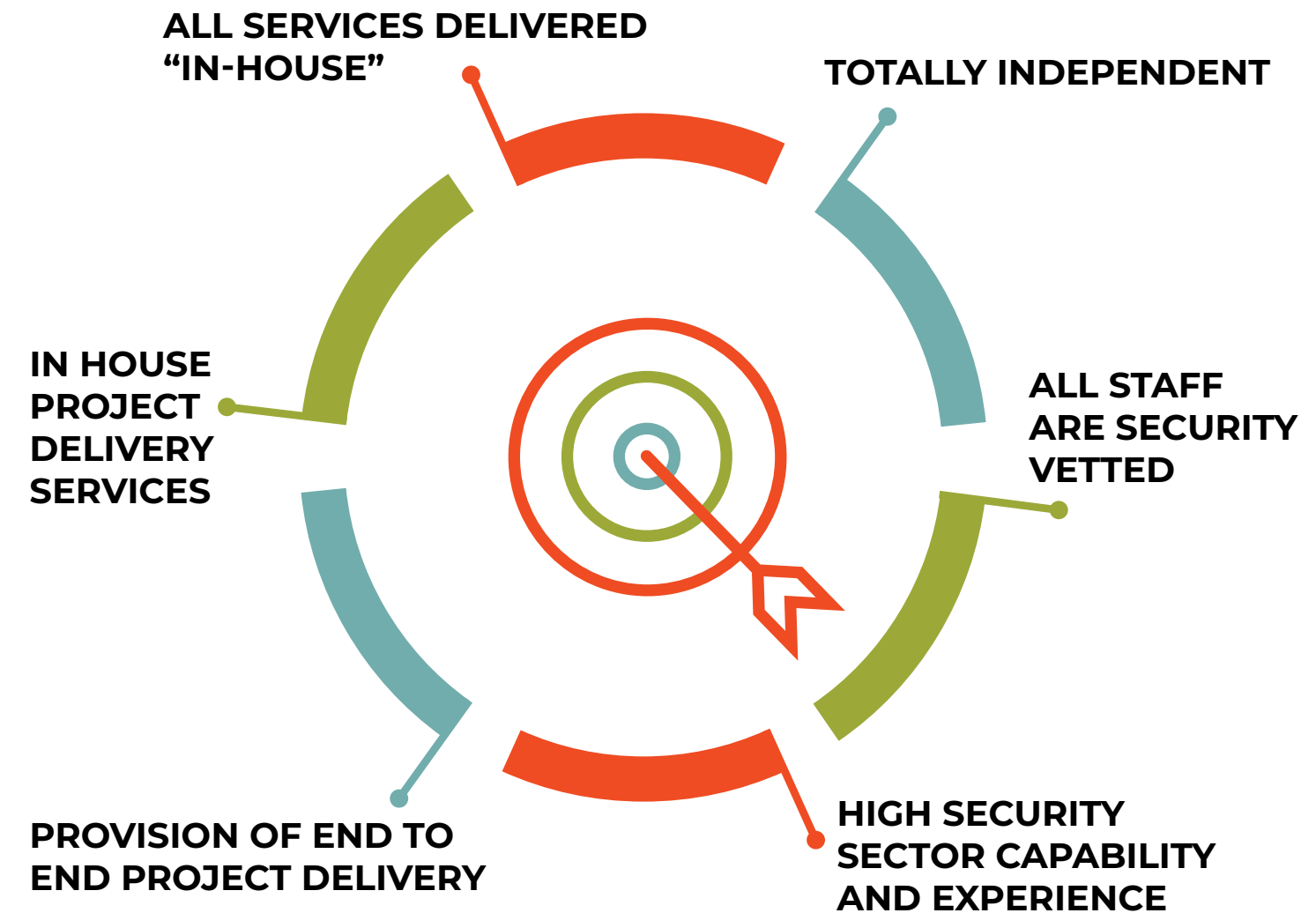
Since 2010, Consultive Solutions Limited, has protected organisations' business, reputation, people and assets by providing independent security and communications consultancy.

With over 30 years' experience within the security, IT and communications field, we successfully deliver consultancy and design projects for a diverse range of clients in many sectors.

Understanding an organisations requirements by addressing risk and operational needs is paramount to developing and implementing a well-tailored solution.

Consultive Solutions Limited are totally independent from manufactures, integrators, and service providers allowing us the scope and freedom to provide professional, unbiased consultancy services without compromise, malice or influence.

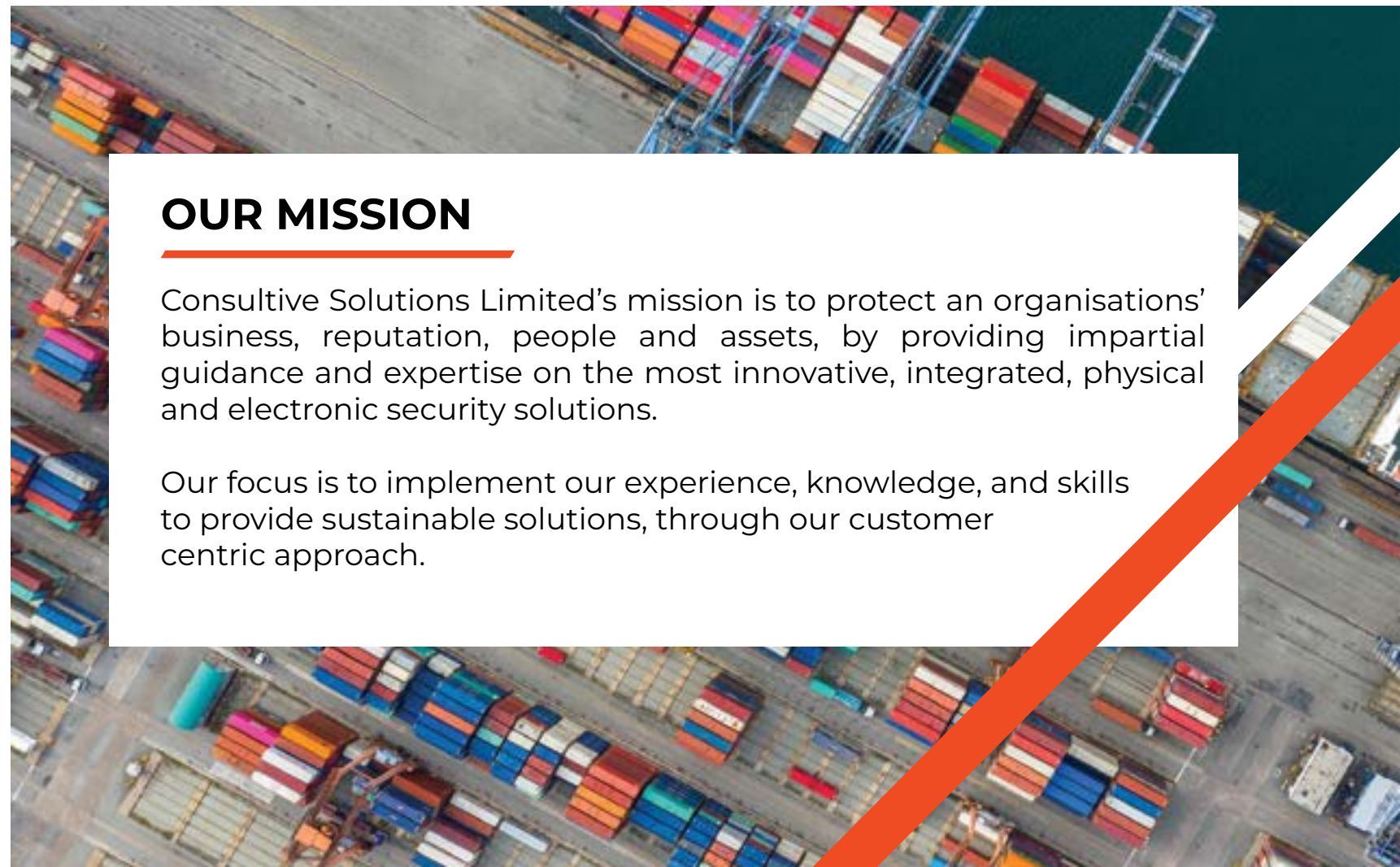
Our team of passionate, experienced, and knowledgeable security specialists, along with our in-house support services, ensure that project deliverables are based on the most feasible and beneficial solutions.



OUR MISSION

Consultive Solutions Limited's mission is to protect an organisations' business, reputation, people and assets, by providing impartial guidance and expertise on the most innovative, integrated, physical and electronic security solutions.

Our focus is to implement our experience, knowledge, and skills to provide sustainable solutions, through our customer centric approach.



WHAT WE DO

OUR APPROACH

Consultive Solutions Limited successfully deliver projects by utilising our in-depth industry knowledge and extensive electronic security, communications and convergence experience.

This is driven by the understanding of your risks, business needs and the operational requirements of your organisation.

Our approach takes into account the long-term requirements and benefits to your business, not just the short-term delivery of the project. We believe this is critical to ensure you gain value from the investment made in our consultancy services.



WHY US

Our project delivery is driven by our experience, knowledge and best practice.

Our focus is to understand your business requirements, the issues you have, and to ultimately, implement a sustainable approach. In doing so we work with your business to understand your needs and develop solutions to fit them.

VALUES

We develop relationships that make a positive difference in the way our clients are able to progress as a business.

We provide an exceptional client service, by leveraging our knowledge and industry experience through our highly-skilled and dedicated professionals. As a team, we develop innovative, considered, appropriate, and sustainable solutions that will help your business obtain alignment with your goals.

Nurturing and promoting team growth, ensures we continue to construct a winning culture in meeting the needs of our clients and delivering impeccable results.

INDEPENDENCE

At Consultive Solutions Limited we have invested in specialist in-house facilities to ensure we can service our client's requirements in a secure, efficient and cost-effective manner.

OUR IN-HOUSE DRAWING OFFICE PROVIDES:

Secure Document Management // Auto CAD // Revit // CCTV Design Mapping // 3D Modelling // Camera Fly-Through and Walk-Through Animation

THE BENEFITS OF KEEPING THESE SERVICES IN HOUSE AND WITHIN CONTROL IS THAT WE ARE ABLE TO:

- Ensure security compliance
- Review both internally and with our clients
- React instantly to explore options
- Change the plan preferences in front of our clients
- Demonstrate and present in an easy to understand way

We offer clients the highest level of confidentiality, professionalism and of course security with all tasks undertaken in-house by Consultive Solutions Limited staff. We have complete control; it doesn't need to leave the security of our office.



VALUE OF CONSULTANCY

Having highly skilled senior-level professionals, serves to provide real value in a number of critical roles and services.

Our valued approach to consultancy is to understand operational process, functions and why to address risks and identify issues. We consider the whole environment, people and processes.

Systems Designs



Consultive Solutions Limited design and specify physical security, communications and converged systems, in line with agreed client operational and functional requirements.

These may include CCTV, Access Control, PIDS, Public Address, Asset Management or Integrated Systems, using best of breed technology.

Be it analogue, digital, IP or hybrid we ensure that ultimately, we deliver a solution that is of the highest quality, within budget and sustainable.

Systems Evaluation, Audit, Review and Assessment

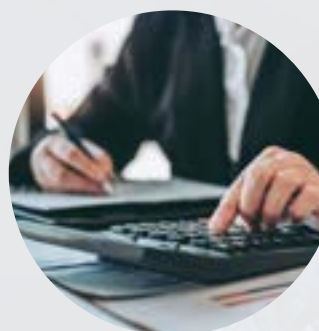


Consultive Solutions Limited carry out system audits as part of an overall project offering or on a stand-alone basis.

A system audit assess performance, reliability and operational effectiveness and provides clients' supporting data for the development and or upgrade of any system.

As part of a system audit we examine the maintenance and service effectiveness existing contracts, again providing the client with data addressing compliance to contract terms and service level agreements.

Cost Base Analysis



Cost base analysis helps us identify to clients' efficiencies that can be achieved from the best use of technology and intelligent integration.

Consultive Solutions Limited actively work with organisations to reduce the cost base whilst developing systems, enhancing services and making the most of existing technology.



Fire Consultancy

Consultive Solutions Limited offer fire alarm consultancy to give your business the right level of cover you require, from preparing fire strategies to the inspection and assessment of fire safety measures within existing buildings.



Technical Specifications

The development of a detailed and comprehensive technical specification is essential for the successful delivery of any project.

We develop technical designs and specifications through the development of the operational requirements, assessment of risk and the understanding of the business needs of the client.

BREEAM

BREEAM®

Security Needs Assessments are a valued part of the BREEAM process. As a SQSS Consultive Solutions Limited provide Security Needs Assessments to a number of clients.

Our approach to the development of a Security Needs Assessment is based on the BREEAM Head guidance.

A visual audit of the site and surroundings, identifying environmental cues and features pertinent to the security of the proposed development.

Formal consultation with relevant stakeholders, including the local ALO, CPDA & CTSA (as applicable), in order to obtain a summary of crime and disorder issues in the immediate vicinity of the proposed development.

Identify risks specific to the proposed, likely or potential use of the building(s).

Identify risks specific to the proposed, likely or potential user groups of the building(s).

Identify any detrimental effects the development may have on the existing community.

We do this by actually going to site, not working from a desk, and meeting the relevant law enforcement and guidance authorities.

PROJECT DELIVERY

Consultive Solutions Limited have the skills, knowledge, qualifications and security clearance required to deliver your project.

This is often a follow on from our consultancy works or a stand-alone project delivery requirement.

Our highly trained, experienced and professional project delivery team can handle the entire process from conception through to completion. Ensuring your project is delivered on time, within budget, and to the highest possible standard.

Project Management



Whether it is the delivery of a project for a main contractor or developer or an end user 'roll out' project, Consultive Solutions Limited will take full ownership and responsibility for the delivery of that project.

We ensure that the project is delivered on time, on budget and to the client expectation.

Our staff are qualified in CDM 2015 (including Principal Designer), APM Certification and PRINCE 2 Practitioner to support all project requirements.

Project Director



Consultive Solutions Limited provide project director services for projects that require that extra level of management and control.

This provides assurance and compliance that gives the client the detail and control of their project. We are particularly experienced in with large scale complexed, multi discipline projects.

Handover & Commissioning



As our consultants are technically competent and have extensive "on site" experience, we are best placed to manage testing, commissioning and the handover process of a project.

We ensure the full installation is compliant and that "end to end" testing is carried out across the system to ensure the client gets what the client is paying for.

Pre-handover commissioning is managed, witnessed and recorded to ensure that system issues are addressed prior to final handover.



Site Management

Consultive Solutions Limited are highly experienced in the delivery of site management services. Programme and resource management is paramount to the successful delivery of any project.

Our team provide regular project updates, audits, programme reviews and client interface meetings throughout the project life-cycle ensuring compliance to scope, programme, budget and health and safety requirements.



Technical Assurance

Technical assurance during the delivery of a project, is essential to maintain compliance, avoid scope creep and meet integration and delivery requirements.

Consultive Solutions Limited provide technical assurance at all stages of a project. From design to handover, we provide assurance of the technical compliance, identifying and managing any issues with our clients, minimising delays and securing executive approval for the solution.

PRINCE 2



PRINCE 2 is a project management process that is required by a number of sector clients. Whether the project requires full PRINCE 2 management or a tailored project delivery plan.

Consultive Solutions Limited will support the project delivery requirement, with our foundation and practitioner certified staff.

CDM 2015



All our staff are CDM 2015 competent and we can also provide Principal Designer services to your project.

As part of a project implementation we can support the production of the CPP and site deployment to allow the project to proceed.








CDM reviews and audits can also be provided for the duration of the project and the Health and Safety file fully managed, built, over the project delivery process, and delivered as part of the "as installed" information.

SECTORS





CONSULTIVE SOLUTIONS LIMITED
DELIVER PROJECTS ACROSS A
WIDE RANGE OF SECTORS.

‘I would have
no hesitation in
recommending
Consultive Solutions
Limited to conduct
consultation work in
relation to CCTV
provision’

Northern Ireland Client

-  Private and Social Housing
-  Further and Higher Education
-  Law Enforcement
-  Local and Central Government
-  Broadcasting and Media
-  Utilities
-  High Security and Power Generation

These include -

-  Blue Chip Commercial
-  Retail
-  High Street Corporate and Banking
-  Transport

‘Derek Scott and his team have
provided a professional service
at all times and demonstrated
their extensive knowledge of the
industry’

Local & Central Government Client

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